



INCOME (DONATIONS)	MXN	
	JAN - DEC 23	%
Large Foundations	\$ 5,854,958.46	68.36%
Big Donors	\$ 1,326,360.58	15.49%
Events	\$ 930,852.12	10.87%
Smaller Donations	\$ 452,735.04	5.28%
Total Income	\$ 8,564,906.20	

MXN = Mexican pesos

Total In-Kind Donations	\$ 212,918.18
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EXPENSES	MXN	
	JAN - DEC 23	%
Running Expenses	\$ 1,074,285.11	13.02%
Utilities	\$ 211,159.14	2.56%
Vehicles, Maintenance, Office	\$ 693,555.24	8.40%
Staff wages & taxes	\$ 6,195,541.56	75.07%
Other expenses	\$ 63,235.93	0.77%
Bank Charges	\$ 14,985.80	0.18%
Subtotal	\$ 8,252,762.78	

Total Donations 2023: \$ 8,564,906.20 MXN

Total Expenses 2023: \$ 8,350,507.28 MXN

Covered by Fluidra donation	\$ 97,744.50
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Note: In December 2023, donations totaling \$191,000 MXN were received, but designated for operations in 2024.

BREAKDOWN OF DONATIONS 2023

	MXN
LARGE FOUNDATIONS	\$ 5,854,958.46
BIG DONORS	\$ 1,326,360.58
DONATIONS FROM EVENTS ORGANIZED BY COMMUNITY	\$ 930,852.12
1 Restaurante BBQ, Riverfest 2023	\$ 635,240.00
2 Fashion Show at River Café (9th Annual)	\$ 160,170.70
3 High Tea (1st Annual)	\$ 85,086.06
4 Charity Breakfast at Casa Connor	\$ 21,940.62
5 Giving Tuesday 2023	\$ 28,414.74
SMALLER AND INDIVIDUAL DONATIONS	\$ 452,735.04
TOTAL INCOME 2023	\$ 8,564,906.20
IN-KIND DONATIONS	\$ 212,918.18

NOTES:

In-kind donations were received, valued at \$212,918.18 MXN.

Giving Tuesday 2023 generated an additional \$45,000 MXN from the staff at Hard Rock Hotel Vallarta, designated for operations in 2024.

Exchange Rate: Canadian Dollar = 12.50 MXN US Dollar = 16.50 MXN

YEAR-END FINANCIAL REPORT: PASITOS DE LUZ - CASA CONNOR

Budget, January - December, plus Total Wages & Benefits



OPERATIONAL COSTS		MXN	MXN	% of Actual
No	Description	Budget 2023	Actual 2023	Budget 2023
1	Groceries	\$ 210,000.00	\$ 235,018.13	111.91%
2	Childcare Products	\$ 115,000.00	\$ 86,847.65	75.52%
3	Cleaning Products	\$ 67,000.00	\$ 52,111.79	77.78%
4	Materials & Equipment	\$ 252,000.00	\$ 244,348.22	96.96%
5	Training	\$ 40,000.00	\$ 39,568.84	98.92%
6	Medical Fees	\$ 54,550.00	\$ 54,550.00	100.00%
7	Transportation	\$ 330,000.00	\$ 323,800.00	98.12%
8	Special Activities	\$ 50,000.00	\$ 38,040.48	76.08%
9	Gas	\$ 74,000.00	\$ 57,298.94	77.43%
10	Electricity	\$ 65,000.00	\$ 85,788.00	131.98%
11	Communication (telephones, Internet)	\$ 60,000.00	\$ 68,072.20	113.45%
12	Vehicles	\$ 250,000.00	\$ 247,129.72	98.85%
13	Building Maintenance	\$ 250,000.00	\$ 315,601.90	126.24%
14	Office Equipment, Licenses	\$ 87,000.00	\$ 130,823.62	150.37%
15	Wages	\$ 5,065,700.00	\$ 5,015,499.33	99.01%
16	Benefits (S.S & labor taxes)	\$ 1,147,300.00	\$ 1,180,042.23	102.85%
17	Various	\$ 40,000.00	\$ 63,235.93	158.09%
18	Bank Charges	\$ 33,000.00	\$ 14,985.80	45.41%
OPERATIONAL TOTAL		\$ 8,190,550.00	\$ 8,252,762.78	100.76%

NOTES:

- 1 Food donations from Costco decreased, resulting in increased spending on groceries.
- 10 Additional air conditioning units were installed, leading to increased spending on electricity.
- FH The motors and compressors of the refrigeration equipment were replaced. This expense was not anticipated.
- FI The pumps and electrical panels of our therapy pool were damaged by flooding and required repair.
- 17 The cost of BNI membership and a multi-sensory room project for autistic children included here.

EXPENSES COVERED BY FLUIDRA DONATION

The expenses listed below were covered by funds received from a successful grant application submitted to the Spanish company Fluidra.

	MXN		MXN
Pool Cleaning Robots - August	\$44,077.68	Pool Water Replacement	\$22,000.00
Physical Rehab Equipment - October	\$8,500.00	Pool Salt	\$5,400.00
Pool Covers - December	\$17,766.82	Total	\$27,400.00
Total	\$70,344.50		



Salaries JAN-DEC 2023

STAFF POSITIONS	NO. POSITIONS	AVG DAILY SALARY	COMBINED MONTHLY SALARY	COMBINED ANNUAL SALARY		
		MXN	MXN	MXN		
Receptionist	1	\$300.00	\$9,000.00	\$108,000.00		
Caregivers	4	\$333.50	\$40,020.00	\$480,240.00		
Special Education	5	\$296.60	\$44,490.00	\$533,880.00		
Physical Rehabilitation	3	\$344.67	\$31,020.00	\$372,240.00		
Complementary Therapies	2	\$400.00	\$24,000.00	\$288,000.00		
Kitchen	3	\$289.00	\$26,010.00	\$312,120.00		
Cleaning & Laundry	4	\$275.25	\$33,030.00	\$396,360.00		
Maintenance & Transportation	3	\$422.33	\$38,010.00	\$456,120.00		
Institutional Development	4	\$400.00	\$48,000.00	\$576,000.00		
Accounting	2	\$560.00	\$33,600.00	\$403,200.00		
Administration	3	\$830.67	\$74,760.00	\$897,120.00		
		Wages	\$13,398.00	\$401,940.00	\$5,015,499.33	
		Benefits (S.S & laboral taxes)	\$4,019.40	\$172,834.20	\$1,180,042.23	
		TOTAL	34	\$17,417.40	\$574,774.20	\$6,195,541.56