

First half results JANUARY - JUNE 2021

INCOME (DONATIONS)	MXN	
	JAN - JUN 21	%
Large Foundations	\$ 1,453,359.56	58.20%
Big Donors	\$ 556,400.00	22.28%
Events	\$ 123,500.00	4.95%
Smaller Donations	\$ 363,898.11	14.57%
Total Income	\$ 2,497,157.67	100.00%

Total in kind donations	\$ 63,986.90
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EXPENSES	MXN	
	JAN - JUN 21	%
Running Expenses	\$ 537,208.54	22.10%
Utilities	\$ 110,636.30	4.55%
Vehicles, Maintenance, Office	\$ 268,708.33	11.05%
Staff 2021	\$ 1,479,185.69	60.84%
Other expenses	\$ 22,306.22	0.92%
Bank Charges	\$ 13,083.96	0.54%
Subtotal	\$ 2,431,129.04	100.00%

Total Donations 2021 \$ 2,497,157.67 MXN

Total Expenses 2021 \$ 2,431,129.04 MXN

Donations JAN - JUN 2021

	MXN
LARGE FOUNDATIONS	\$ 1,453,359.56
BIG DONORS	\$ 556,400.00
DONATIONS FROM EVENTS ORGANIZED BY COMMUNITY	\$ 123,500.00

- 1 Restaurante BBQ, Riverfest
- 2 Fashion Show at River Café
- 3 PVR Bingo Nacho Daddy
- 4 Festival Concierge
- 5 Festival of Altruism
- 6 Pasitos Under The Stars Charity Dinner \$123,500.00
- 7 Raffle of Vegas Stay
- 8 Soriana's Roundup Campaign
- 9 Illumination
- 10 Giving Tuesday

SMALLER AND INDIVIDUAL DONATIONS	\$ 363,898.11
TOTAL AT Jan-Jun, 2021	\$ 2,497,157.67

Exchange Rate: Canadian Dollar = 15.50 MXN US Dollar = 19.00 MXN

OPERATIONAL COSTS		MXN	JUNE MXN	Actual 2021
No	Description	Budget 2021	Actual 2021	% of Budget
1	Groceries	\$ 732,000.00	\$ 215,022.11	29.37%
2	Child Care Products	\$ 120,000.00	\$ 55,057.68	45.88%
3	Cleaning Products	\$ 54,000.00	\$ 22,199.71	41.11%
4	Materials & Equipment	\$ 151,600.00	\$ 96,238.61	63.48%
5	Training	\$ 52,800.00	\$ 14,363.00	27.20%
6	Transportation	\$ 231,000.00	\$ 113,500.00	49.13%
7	Special and Marketing Activities	\$ 40,000.00	\$ 20,827.43	52.07%
8	Gas	\$ 42,000.00	\$ 24,082.48	57.34%
9	Electricity	\$ 72,000.00	\$ 50,005.00	69.45%
10	Telephones & Internet	\$ 62,400.00	\$ 36,548.82	58.57%
11	Vehicles	\$ 174,000.00	\$ 85,637.39	49.22%
12	Maintenance	\$ 150,000.00	\$ 133,576.16	89.05%
13	Office Equipment, License	\$ 27,600.00	\$ 49,494.78	179.33%
14	Wages	\$ 3,058,000.00	\$ 1,150,803.00	37.63%
15	Benefits (S.S & laboral taxes)	\$ 1,035,000.00	\$ 328,382.69	31.73%
16	Various	\$ 120,000.00	\$ 22,306.22	18.59%
17	Bank Charges	\$ 36,000.00	\$ 13,083.96	36.34%
Operational Total		\$ 6,158,400.00	\$2,431,129.04	39.48%

Note:

- 1) Groceries represent feeding up to 700 families per week through COVID-19. It also represents the costs of in-kind food donations
- 9) Electricity includes charges from CFE for heating the therapy pool and an increased number of air conditioners. The solar panels for heating the therapy pool have been connected, which will help to reduce this cost.
- 12) Maintenance includes painting, rent/purchase of tools and equipment, Beekeeper services, replacement of window screens, and boiler repair. The pool chemicals are now included here.
- 13) Office equipment and licenses now include annual license renewals, computer upgrades, and maintenance for garden equipment, freezer and laundry.

Salaries JAN- JUN 2021

STAFF POSITIONS	QTY	AVG DAILY SALARY MXN	TOTAL MONTHLY SALARIES MXN	TOTAL HALF YEAR SALARIES JAN-JUN MXN
Receptionist / Recepcionista	1	\$300.00	\$7,200.00	\$42,480.00
Special Health Care / Cuidados especiales de Salud	2	\$211.50	\$10,152.00	\$59,896.80
Special Education / Educación Especial	4	\$242.00	\$23,232.00	\$137,068.80
Physical Rehabilitation / Rehabilitación Física	3	\$298.00	\$21,456.00	\$126,590.40
Complementary Therapies / Terapias Complementarias	3	\$350.00	\$25,200.00	\$148,680.00
Kitchen / Cocina	3	\$310.00	\$22,320.00	\$131,688.00
General Cleaning & Laundry / Limpieza General y Lavandería	2	\$225.00	\$10,800.00	\$63,720.00
Maintenance & Transportation / Mantenimiento & Transportación	3	\$350.00	\$25,200.00	\$148,680.00
Institutional Development / Desarrollo Institucional	1	\$320.00	\$7,680.00	\$45,312.00
Accounting/ Contabilidad	2	\$389.00	\$19,934.00	\$117,610.60
Administration / Administración	2	\$712.00	\$21,829.00	\$128,791.10
Wages		\$7,500.12	\$195,003.00	\$1,150,803.00
Benefits (S.S & Labor Taxes)		\$2,139.78	\$55,634.36	\$ 328,382.69
TOTAL	26	\$9,639.90	\$250,637.36	\$1,479,185.69